Adaptable, Real-Time Sales and Trading Solutions

Integrate diverse datasets and analytics to evaluate performance across books and portfolios and readily adapt to market changes

Enhance Productivity, Efficiency, and Differentiation

Our sales and trading solutions help your teams stay informed, adapt to evolving markets, and make decisions more confidently.

Faster Time to Market

Bring new products to market faster by making it easier for your quants to collaborate with the trading business

Powerful Risk Management

Access the right data and models in real time to price and structure trades and measure risk with confidence

Critical Data Connectivity

Capture, update, and integrate with markets, contract details, exchanges, and execution venues
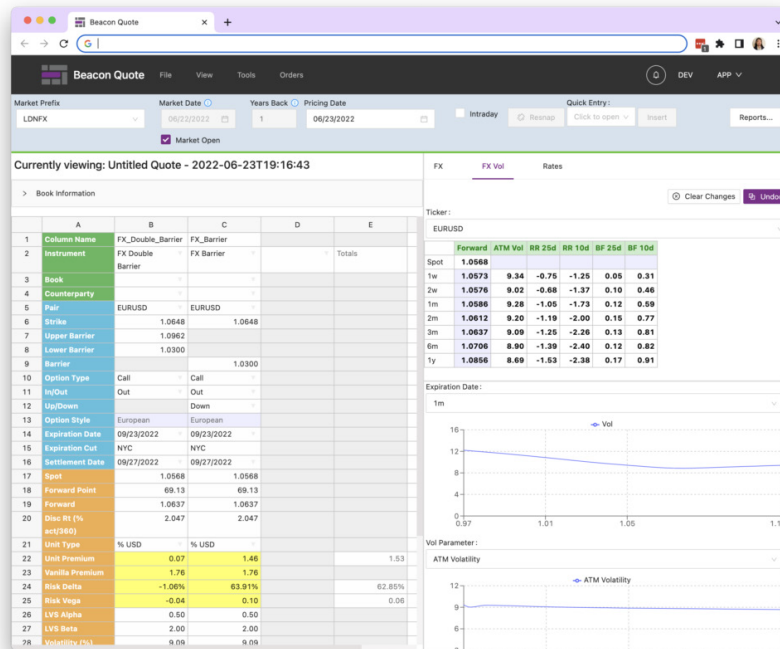
Streamlined Workflows

Centralize sales and trading processes, automate tasks, and improve collaboration on quotes, validation checks, and trade execution

Asset Classes We Support

- Energy & Commodities
- Equities
- Fixed Income
- Foreign Exchange
- Credit
- Securitized Products
- Structured Products

Move at the Speed of the Market

Beacon Quote delivers powerful tools for rapid pre-trade structuring and pricing across asset classes, so you can make decisions faster.

Cross-Asset Applications That Inform and Empower in Real Time

Our robust suite of sales and trading applications and tools enable you to rapidly adapt to changes in the market and manage positions with confidence.

Instrument Coverage

Integrate and customize financial instruments, pricing models, and datasets that can be seamlessly configured to slot into front-office applications

Trade Execution and Management

Monitor all trades in real time, gain insight into all risk exposures, and identify potential issues across books, portfolios, and asset classes

Real-Time Risk Analytics

View market conditions from all angles using the most up-to-date data available

Marking Tools

Create and amend forward prices, shapes, correlations, volatilities, and other variable quantity inputs

Pre-Trade Structuring

Easily collaborate across teams to price trade ideas, construct sample portfolios, and run risk reports and scenario analyses

Workflow Orchestration

Automate formerly manual tasks in the deal approval workflow, from data extraction and validation to reporting